



# THE JOSEPH DEAN CO.

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## FACTORS

CONFIDENTIAL INFORMATION

NAME OF COMPANY: \_\_\_\_\_

MAILING ADDRESS: \_\_\_\_\_ COUNTY: \_\_\_\_\_

STREET ADDRESS: \_\_\_\_\_ COUNTY SEAT: \_\_\_\_\_

TELEPHONE NUMBER: \_\_\_\_\_ BUSINESS IS A: CORPORATION \_\_\_\_\_

FAX NUMBER: \_\_\_\_\_ PARTNERSHIP \_\_\_\_\_

DATE BUS. STARTED: \_\_\_\_\_ SALES TAX ID: \_\_\_\_\_ PROPRIETORSHIP \_\_\_\_\_

TYPE OF BUSINESS: \_\_\_\_\_ FURNITURE \_\_\_\_\_ TEXTILE \_\_\_\_\_ APPAREL \_\_\_\_\_ OTHER \_\_\_\_\_

DESCRIBE YOUR BUSINESS: \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

DO YOU CURRENTLY FACTOR? \_\_\_\_\_ YES \_\_\_\_\_ NO RATES: \_\_\_\_\_

WITH WHOM? \_\_\_\_\_

PRINCIPALS:

<u>NAME</u>	<u>ADDRESS</u>	<u>SOCIAL SECURITY #</u>	<u>PERCENT OWNERSHIP</u>	<u>TITLE</u>
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

RECEIVABLES/SALES:

AVG. MO. VOL. PAST 3 MOS. \$ \_\_\_\_\_ AVG. NO. INVOICES PAST 3 MOS. \_\_\_\_\_

ANTICIPATED MONTHLY LEVEL OF FACTORING \$ \_\_\_\_\_

AMT. OF RETURNS/ADJUSTMENTS PAST 12 MOS. \$ \_\_\_\_\_

AMT. OF CREDIT LOSSES PAST 3 YEARS \$ \_\_\_\_\_ \$ \_\_\_\_\_ \$ \_\_\_\_\_

WHAT PERCENT OF YOUR BUSINESS IS REPEAT? \_\_\_\_\_

WHAT TERMS OF SALE DO YOU CURRENTLY OFFER? \_\_\_\_\_

APPROXIMATE DOLLAR LEVEL OF EXTENDED TERMS \$ \_\_\_\_\_

LIST ACCOUNTS WITH CONCENTRATION OVER 40% OF ANNUAL VOLUME \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

APPROX. DOLLAR AMT. OF SALES PAST 12 MOS. ON CONSIGNMENT, CONTINGENT OR BILL & HOLD \$ \_\_\_\_\_

APPROX. NO. OF ACTIVE CUSTOMERS \_\_\_\_\_

FIVE LARGEST CUSTOMERS:

<u>NAME</u>	<u>CITY (HEADQUARTERS)</u>	<u>STATE</u>	<u>CONTACT PERSON</u>	<u>TELEPHONE #</u>
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____
_____	_____	_____	_____	_____

REFERENCES:

<u>BANKS</u>	<u>NAME/CITY/STATE</u>	<u>CONTACT PERSON</u>	<u>TELEPHONE #</u>
_____	_____	_____	_____
_____	_____	_____	_____

ACCOUNTANT

\_\_\_\_\_

THREE LARGEST SUPPLIERS

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

GENERAL INFORMATION

	<u>DOLLAR AMOUNT</u>	<u>EXPLANATION (COMPANY NAME ETC)</u>
1. ARE ANY ASSETS PLEDGED? ( Y / N )	_____	_____
2. IS THE COMPANY DEFENDANT IN ANY SUITS OR LEGAL ACTIONS? ( Y / N )	_____	_____
3. HAS COMPANY/PRINCIPALS EVER DECLARED BANKRUPTCY? ( Y / N )	_____	_____
4. OTHER SPECIAL DEBT? ( Y / N )	_____	_____

ADDITIONAL INFORMATION:

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

SIGNATURE / TITLE / DATE

ATTACHMENTS:

1. COMPANY FINANCIAL STATEMENTS - YEAR END STATEMENT FOR PAST 2 YEARS AND MOST RECENT INTERIM.
2. MOST CURRENT AGING OF ACCOUNTS RECEIVABLES. (PLEASE INCLUDE NAME, ADDRESS, AND PHONE NUMBERS.)
3. PERSONAL FINANCIAL STATEMENTS ON THE COMPANY'S OWNERS.